

Questions for Directors

1. **Exposure:** Given the reported hacking of the Democratic National Convention and the related press around cybersecurity and the election, how are we protecting the company and ourselves individually as directors against escalating cyber risk?
2. **Information Gathering:** How are we informing ourselves about the new administration's proposed policies, their implementation, and what they might mean to our company?
3. **Outreach:** What is our outreach and engagement plan for advancing our positions on important issues with the new administration?
4. **New Trends:** How are we identifying current trends, disruptors and business impact issues, along with key actions that have longer-term or permanent implications?
5. **Tax Policy:** What are we doing to prepare for shifts in the tax policy?
6. **Spending:** How are we positioning the company to benefit from "infrastructure" spending?
7. **Growth:** What core assumptions about growth should be reconsidered in light of this new administration?
8. **Growth:** What possible emerging growth opportunities are on the horizon that we should be anticipating and for which we should be building a capture plan?
9. **Exposure:** What is our exposure to trade policy changes and the fluctuation of the U.S. dollar?
10. **Supply Chain:** Do we know which of our critical suppliers could be impacted by a focus on a more nationalistic trade policy?
11. **Strategic Planning:** How are we integrating political risk analysis and assessments into our strategy and risks processes?
12. **Scenario Planning:** How robust and effective are our current "scenario-planning" processes, and how prepared are we to act quickly if needed?
13. **Technology:** What technology impacts will the new administration's direction produce?
14. **Director Skills:** What skills are most needed in our company's directors going forward?
15. **Healthcare Reform:** How likely is a full repeal of the ACA? What pieces might be retained? What will replace it? How is your company positioned for potential changes?
16. **Be an Informed Director** – Listen to the state of the union and review the revised national budget at the end of February.
17. **Regulatory Impact:** Is there a strategic plan in place to identify and adapt to the potentially significant regulatory and compliance changes with the incoming administration, e.g. Dodd Frank repeal/changes, DOJ and SEC changes in focus and enforcement and what effect could these scenarios have on directors and officers.

Additional program resources on these topics can be found at:
<https://texastricities.NACDonline.org/Resources/meeting.cfm>